

# Memorandum



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DATE : May 12, 1986

TO : Tomi Terao, Purchasing Agent

FROM : Randall W. Hardy, Superintendent

SUBJECT : Recommendation on Lake Union Steam Plant PCB Cleanup Vendor

Original Signed by  
RANDALL W. HARDY

The City Light Department, with the help of Gene Jones of Purchasing, and the Law Department, has reviewed the seven proposals which you had transmitted to us. As was decided at the review group meeting on April 18, we judged four proposals to be non-responsive:

<u>Firm</u>	<u>Non-responsive Because</u>
General Electric	Did not propose chemical decontamination
National Electric	They stated they could not obtain a performance bond
Sunohio	They stated they could not obtain a performance bond
PPM, Inc.	Did not give a fixed price proposal

The remaining three responsive firms were:

<u>Firm</u>	<u>Price</u>
Jet-Line	\$2,181,000
Chemical Waste Management	3,500,000
Sol-Pro	4,884,669

One of the remaining firms, Sol-Pro, gave a two-part price proposal: one for chemical decontamination and one for fall-back incineration. The Law Department advises us to consider the higher price as the base of comparison because that would put Sol-Pro on an even footing with the other remaining proposals. These proposals had correctly included the risk of using an offsite back-up plan in their one-price proposal.

According to the terms of the RFP (Section VI C) we recommend Jet-Line Services, Inc. for contract award. Jet-Line is the lowest cost proposal responsive to the terms of our Request for Proposal (RFP).

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In particular they:

- will use chemical decontamination;
- have developed an offsite back-up plan; and
- can obtain the required performance bond.

There are other aspects of the Jet-Line proposal that give us confidence in their ability to meet the contract requirements by EPA's April 1987 deadline.

- Their chemical decontamination process has been successful on a large quantity of heavy oil contaminated at a higher level than our oil.
- They have an appropriate EPA permit in hand.
- Jet-Line is part of a large, stable corporation.

We are eager to finalize an agreement with Jet-Line and get them started discussing permit conditions with the Fire Department. After contract negotiation the contractor can proceed with site preparation but it cannot have sodium on site until the Fire Department's conditions (including the presence of the sodium extinguishing agent) are met. Please call Tim Croll, x4000, for any assistance City Light can provide.

LD:mbm

cc: Chief B. L. Hansen, Fire Marshall's Office  
Lt. D. Fenstermaker, Fire Marshall's Office  
Gene Jones, Purchasing Department  
Rodney Eng, Law Department  
Augustin Jimenez, Law Department  
Joan Walters, Office of Management and Budget

bcc:	Hardy	Fletcher, J.
	Macdonald	Naud
	Saven	Campbell
	Taha	Rockey
	Gerstle	Miller, T.
	McIntosh	Sihon
	Norton-Arnold	Groner
	Sugiyama	Davison/Cross
	Mandapat	EAD 942, 2
	Thompson, G.	File
	Sickler	

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